SOUTH TEXAS COLLEGE

Award Proposals/ Purchases/Renewals

Supporting Documentation

Board of Trustees
Board Meeting
September 19, 2017
5:30 p.m.

SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
Award Proposals/ Purchases/ Renewals
Supporting Documentation

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SOUTH TEXAS COLLEGE

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Non-Bond Related

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SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
1. OFFICE SUPPLIES
PROJECT NO. 17-18-1010

			Secondary	Secondary	Primary	
VENDOR		Buffalo Business Products, LLC.	Cielo Office Products	Copy Plus, LLC.	Gateway Printing and Office Supply, Inc.	Ray's Business Products
ADDRESS		150 E Frontage Rd Ste 2	1408 E Jasmine Ave Ste A	4500 N 10th St Ste 240	315 S Closner	200 E Interstate 2 Ste I
CITY/STATE/ZIP		Alamo, TX 78516	McAllen, TX 78501	McAllen, TX 78504	Edinburg, TX 78539	Pharr, TX 78577
PHONE		956-702-4075	956-688-6001	956-668-7587	956-383-3861	956-782-1554
FAX		956-702-5186	956-688-6012	956-668-7590	956-383-4674	956-782-1560
CONTACT		Robert Rosalez	Eloy Olivarez	Michael J Flemate	Butch Shook	Ray Cano
#	**Description**	**Proposed**	**Proposed**	**Proposed**	**Proposed**	**Proposed**
1	Catalog Discount	Up to 90% Off List Price	Up to 92%	0-90%	Up to 90%	0-45%
2	Markup from Cost		N/A	N/A	N/A	N/A
3	General Office Supplies					45%
4	Hon Bran Furniture					40%
5	Furniture					20%
6	Business, Travel and school case products, supplies and accessories, Boards and Easel products supplies and accessories, Paper products					16%
7	Desk Accessories, Audio/Visual supplies and accessories, Boards and Easel products supplies and accessories, Paper products					16%
8	Computer, Printer, Copier, Fax, Laser and inkjet products, Copy holder products, supplies and accessories, Electrical, Art, Drawing, Drafting and Engineering products, supplies and accessories, Fine Pens and supplies, Non-general office supplies, products, and accessories, Stamps and Custom Printing products, supplies and accessories, Teaching Aid products, supplies and accessories, Basyx Brand Furniture					10%
GUARANTEED FILL RATE		98.5%	98%	100%	99.1%	98%
TOTAL EVALUATION POINTS		77.85	82.4	80.6	95.5	71.55
RANKING		4	2	3	1	5

SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
1. OFFICE SUPPLIES
PROJECT NO. 17-18-1010
EVALUATION FORM

				Secondary		Secondary		Primary			
	VENDOR	Buffalo Business Products, LLC.		Cielo Office Products		Copy Plus, LLC.		Gateway Printing and Office Supply, Inc.		Ray's Business Products	
	ADDRESS	150 E Frontage Rd Ste 2		1408 E Jasmine Ave Ste A		4500 N 10th St Ste 240		315 S Closner		200 E Interstate 2 Ste I	
	CITY/STATE/ZIP	Alamo, TX 78516		McAllen, TX 78501		McAllen, TX 78504		Edinburg, TX 78539		Pharr, TX 78577	
	PHONE	956-702-4075		956-688-6001		956-668-7587		956-383-3861		956-782-1554	
	FAX	956-702-5186		956-688-6012		956-668-7590		956-383-4674		956-782-1560	
	CONTACT	Robert Rosalez		Eloy Olivarez		Michael J Flemate		Butch Shook		Ray Cano	
1	The purchase price. (up to 35 points)	28.6	28.6	31.4	31.4	29.6	29.6	35	35	26.8	26.8
		28.6		31.4		29.6		35		26.8	
		28.6		31.4		29.6		35		26.8	
		28.6		31.4		29.6		35		26.8	
2	The reputation of the vendor and of the vendors goods and/or services. (up to 15 points)	12	10.25	12	12	12	12.75	14	14	10	9.75
		8		10		13		14		8	
		13		13		13		14		13	
		8		13		13		14		8	
3	The quality of the vendor's goods and/or services. (up to 16 points)	13	12.5	11	11	12	12.25	15	15.25	12	11.75
		12		12		13		15		10	
		12		13		12		15		12	
		13		8		12		16		13	
4	The extent to which the vendor's goods and/or services meet the district's needs. (up to 20 points)	16	14.75	15	15	16	14	19	18.25	16	13
		13		14		13		16		11	
		16		15		15		19		15	
		14		16		12		19		10	
5	The vendor's past relationship with the College. (up to 3 points)	2	2	3	3	2	2.25	3	3	2	2
		2		3		2		3		2	
		2		3		3		3		2	
		2		3		2		3		2	
6	The impact on the ability of the College to comply with laws and rules relating to Historically Underutilized Business. (up to 1 point)	0	0	1	1	1	1	0	0	0	0
		0		1		1		0		0	
		0		1		1		0		0	
		0		1		1		0		0	
7	The long-term cost to the College to acquire the vendor's goods or services. (up to 5 points)	5	5	5	5	5	5	5	5	5	4
		5		5		5		5		5	
		5		5		5		5		5	
		5		5		5		5		1	
8	The vendor's handling of customer service issues. (up to 5 points)	4	4.75	4	4	4	3.75	5	5	3	4.25
		5		4		4		5		4	
		5		5		5		5		5	
		5		3		2		5		5	
	TOTAL EVALUATION POINTS	77.85		82.4		80.6		95.5		71.55	
	RANKING	4		2		3		1		5	

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SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
2. PRINTING OF STATIONERY
PROJECT NO. 17-18-1014

			BUSINESS CARDS		STATIONERY	ALTERNATE
	NAME	Border Press, Inc.	Copy Plus	FedEx Office	Go Press, LLC. /dba Minuteman Press	San Antonio Printing
	ADDRESS	620 E Price Rd	4500 N 10th St Ste 240	2812 N 10th St	4949 N McColl Rd	2909 W US Hwy 83
	CITY/STATE/ZIP	Brownsville, TX 78521	McAllen, TX 78504	McAllen, TX 78501	McAllen, TX 78504	McAllen, TX 78501
	PHONE	956-831-2793	956-668-7587	956-682-4040	956-627-0490	956-605-0088
	FAX	956-831-4565	956-668-7590	956-682-4013		
	CONTACT	John G. Champion	Leonel Cantu	Humberto Barberena	Virginia M. Cruz	Antonio Delgado
#	Description	Proposed	Proposed	Proposed	Proposed	Proposed
OFFICIAL STATIONERY FY 2017-2018						
1	**Letterhead**					
	1 Ream	$ 69.00	$ 45.72	$ 133.21	$ 19.40	$ 37.50
2	**Envelopes**					
	1 Box	$ 107.00	$ 50.84	$ 119.99	$ 31.96	$ 48.25
3	**Second Sheet**					
	1 Ream	$ 26.00	$ 23.00	$ 12.99	$ 10.14	$ 15.00
Final Cost Per Completed Orders - Official Stationery						
4	**Letterhead**					
	200 Reams (500 sheets) Online					
	200 Reams (500 sheets) Camera Ready	$ 13,800.00	$ 9,144.00	$ 26,642.00	$ 3,880.00	$ 7,500.00
5	**Envelopes**					
	200 Boxes (500 envelopes) Online					
	200 Boxes (500 envelopes) Camera Ready	$ 21,400.00	$ 10,168.00	$ 23,998.00	$ 6,392.00	$ 9,650.00
6	**Second Sheet**					
	50 Reams (500 sheets)	$ 1,300.00	$ 1,150.00	$ 649.50	$ 507.00	$ 750.00
BUSINESS CARDS FY 2017-2018						
7	**Business Cards Double Sided**					
	500 Boxes (1 box=250 cards)	$ 72.00	$ 21.50	$ 32.57	$ 40.00	$ 21.50
Final Cost Per Completed Orders - Business Cards						
8	**Business Cards Double Sided**					
	500 Boxes (250 cards) Online		$ 10,750.00			
	500 Boxes (250 cards) Camera Ready	$ 36,000.00	$ 10,750.00	$ 16,285.00	$ 20,000.00	$ 10,750.00
Escalation						
9	2nd Year	5%	5%	2%	10%	2%
10	3rd Year	5%	5%	2%	5%	2%
TOTAL EVALUATION POINTS		60.02	78.96	64.52	85.2	74
RANKING		5	2	4	1	3

SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
2. PRINTING OF STATIONERY
PROJECT NO. 17-18-1014
EVALUATION SUMMARY

	NAME	Border Press, Inc.		Copy Plus		FedEx Office		Go Press, LLC./dba Minuteman Press		San Antonio Printing	
	ADDRESS	620 E Price Rd		4500 N 10th St Ste 240		2812 N 10th St		4949 N McColl Rd		2909 W US Hwy 83	
	CITY/STATE/ZIP	Brownsville, TX 78521		McAllen, TX 78504		McAllen, TX 78501		McAllen, TX 78504		McAllen, TX 78501	
	PHONE	956-831-2793		956-668-7587		956-682-4040		956-627-0490		956-605-0088	
	FAX	956-831-4565		956-668-7590		956-682-4013					
	CONTACT	John G. Champion		Leonel Cantu		Humberto Barberena		Virginia M. Cruz		Antonio Delgado	
1	The purchase price. (up to 40 points)	12.7	12.7	25.3	25.3	10.2	10.2	39.2	39.2	28	28
		12.7		25.3		10.2		39.2		28	
		12.7		25.3		10.2		39.2		28	
2	The reputation of the vendor and of the vendor's goods and/or services. (up to 15 points)	12	12	13	13	14	13.66	12	12	12	12
		12		13		14		12		12	
		12		13		13		12		12	
3	The quality of vendor's goods or services. (up to 16 points)	12	12.66	14	13.66	15	14.66	12	12	12	12
		14		14		15		12		12	
		12		13		14		12		12	
4	The extent to which the goods or services meet the College's needs. (up to 20 points)	15	15.66	18	18	19	18	15	15	15	15
		16		18		19		15		15	
		16		18		16		15		15	
5	The vendor's past relationship with the College. (up to 3 points)	2	2	3	3	3	3	2	2	2	2
		2		3		3		2		2	
		2		3		3		2		2	
6	The impact on the ability of the College to comply with laws and rules relating to Historically Underutilized Business. (up to 1 point)	0	0	1	1	0	0	0	0	0	0
		0		1		0		0		0	
		0		1		0		0		0	
7	The vendor's delivery schedule. (up to 5 points)	5	5	5	5	5	5	5	5	5	5
		5		5		5		5		5	
		5		5		5		5		5	
	TOTAL EVALUATION POINTS	60.02		78.96		64.52		85.2		74	
	RANKING	5		2		4		1		3	

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STC
South Texas College

P.O. Box 9701
McAllen, TX 78502-9701

Purchasing Department
3200 W. Pecan Blvd. • McAllen, TX 78501

(956) 872 4681
Fax (956) 872 4688

July 27, 2017

Burton Companies
Attn: Mr. C. Scott Vaughan
529 East Highway 83
Weslaco, TX 78596

Dear Mr. Vaughan:

On November 24, 2015, South Texas College awarded a contract to Burton Companies for Industrial Supplies, Materials and Accessories. The award allowed for two one-year renewal options on the contract if the terms and conditions remain the same. We are currently in the last few months of the last year of the contract and would like to renew for an additional one-year period. The final renewal period will be from November 25, 2017 through November 24, 2018.

We are requesting that you respond to us in writing if this would be acceptable to your company. For your convenience, we are providing a place for your signature approval at the bottom of the letter. If in acceptance of this extension, you may sign where indicated. The letter may be return via fax at (956) 872-4688 or email to Becky Cavazos at beckyc@southtexascollege.edu.

Sincerely,

Becky Cavazos

Rebecca R. Cavazos
Director of Purchasing

Renewal of contract accepted through November 24, 2018 with no change in terms and conditions as per the South Texas College bid previously submitted.

Authorized Signature: _____

Name Printed: Scott VAUGHAN

Date: 8/1/17

STC
South Texas College

P.O. Box 9701
McAllen, TX 78502-9701

Purchasing Department
3200 W. Pecan Blvd. • McAllen, TX 78501

(956) 872 4681
Fax (956) 872 4688

July 27, 2017

International Industrial Supply Company
Attn: Mr. Moises Lara
3620 E. 14th Street
Brownsville, TX 78521

Dear Mr. Lara:

On November 24, 2015, South Texas College awarded a contract to International Industrial Supply Company for Industrial Supplies, Materials and Accessories. The award allowed for two one-year renewal options on the contract if the terms and conditions remain the same. We are currently in the last few months of the final year of the contract and would like to renew for an additional one-year period. The last renewal period will be from November 25, 2017 through November 24, 2018.

We are requesting that you respond to us in writing if this would be acceptable to your company. For your convenience, we are providing a place for your signature approval at the bottom of the letter. If in acceptance of this extension, you may sign where indicated. The letter may be returned via fax at (956) 872-4688 or email to Becky Cavazos at beckyc@southtexascollege.edu.

Sincerely,

Becky Cavazos

Rebecca R. Cavazos
Director of Purchasing

Renewal of contract accepted through November 24, 2018 with no change in terms and conditions as per the South Texas College bid previously submitted.

Authorized Signature: Moises Lara

Name Printed: MOISES LARA

Date: AUG 01 2017

International Industrial Supply Co.
3620 E. 14th Street • Brownsville, Texas 78521
Tel: 956-982-1350 Fax: 956-982-1397

Metals & Engineering Plastics

STC
South Texas College

P.O. Box 9701
McAllen, TX 78502-9701

Purchasing Department
3200 W. Pecan Blvd. • McAllen, TX 78501

(956) 872-4681
Fax (956) 872-4688

July 27, 2017

MSC Industrial Supply Company
Attn: Jorge Blanco
2125 N. 77 Sunshine Strip Unit 3
Harlingen, TX 78550

Dear Mr. Blanco:

On November 24, 2015, South Texas College awarded a contract to MSC Industrial Company for Industrial Supplies, Materials and Accessories. The award allowed for two one-year renewal options on the contract if the terms and conditions remain the same. We are currently in the last few months of the last year of the contract and would like to renew for an additional one-year period. The final renewal period will be from November 25, 2017 through November 24, 2018.

We are requesting that you respond to us in writing if this would be acceptable to your company. For your convenience, we are providing a place for your signature approval at the bottom of the letter. If in acceptance of this extension, you may sign where indicated. The letter may be return via fax at (956) 872-4688 or email to Becky Cavazos at beckyc@southtexascollege.edu.

Sincerely,

Becky Cavazos

Rebecca R. Cavazos
Director of Purchasing

Renewal of contract accepted through November 24, 2018 with no change in terms and conditions as per the South Texas College bid previously submitted.

Authorized Signature: Jorge Blanco

Name Printed: Jorge Blanco

Date: 8-7-17

STC
South Texas College

P.O. Box 9701
McAllen, TX 78502-9701

Purchasing Department
3200 W Pecan Blvd. • McAllen, TX 78501

(956) 872 4681
Fax (956) 872 4688

July 27, 2017

Rex Supply Company
Attn: Mr. David Guajardo
1313 West 495
Pharr, TX 78577

Dear Mr. Guajardo:

On November 24, 2015, South Texas College awarded a contract to Rex Supply Company for Industrial Supplies, Materials and Accessories. The award allowed for two one-year renewal options on the contract if the terms and conditions remain the same. We are currently in the last few months of the second year of the contract and would like to renew for an additional one-year period. The last renewal period will be from November 25, 2017 through November 24, 2018.

We are requesting that you respond to us in writing if this would be acceptable to your company. For your convenience, we are providing a place for your signature approval at the bottom of the letter. If in acceptance of this extension, you may sign where indicated. The letter may be returned via fax at (956) 872-4688 or email to Becky Cavazos at beckyc@southtexascollege.edu.

Sincerely,

Becky Cavazos

Rebecca R. Cavazos
Director of Purchasing

Renewal of contract accepted through November 24, 2018 with no change in terms and conditions as per the South Texas College bid previously submitted.

Authorized Signature: David Guajardo

Name Printed: DAVID GUAJARDO

Date: 8-7-17

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SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
4. ADVERTISEMENT - CLASSIFIED ADS

NAME	AIM Media Texas/ The Monitor
ADDRESS	P O Box 3267
CITY/STATE/ZIP	McAllen, TX 78502
PHONE	956-683-4000
CONTACT	Elizabeth Flores

#	Qty	Description	Unit Price	Extension
1	1	Advertisement - Classified Ads - Proposals Period: 9/1/17 - 8/31/18	$ 30,000.00	$ 30,000.00
2	1	Advertisement - Classified Ads - Vacancies Period: 9/1/17 - 8/31/18	$ 45,000.00	$ 45,000.00
3	1	Advertisement - Classified Ads - Tax Legal Ads Period: 9/1/17 - 8/31/18	$ 5,000.00	$ 5,000.00
TOTAL AMOUNT			$ 80,000.00	

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SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
5. CHILLER MAINTENANCE SERVICES AGREEMENT

NAME	Johnson Controls, Inc.
ADDRESS	2209 N. Padre Island Drive Suite F
CITY/STATE/ZIP	Corpus Christi, TX 78408
PHONE	972-562-6507
FAX	972-562-6578
CONTACT	Norma Hernandez

#	Qty	Description	Unit Price	Extension
1	1	Annual Maintenance Scheduled Services Period: 11/21/17 - 11/20/18	$ 51,900.00	$ 51,900.00
2	1	Estimated Repair Services Period: 11/21/17 - 11/20/18	$ 70,000.00	$ 70,000.00
TOTAL AMOUNT			$	121,900.00

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SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
6. LEASE OF STORAGE WAREHOUSE

NAME	McAllen Foreign Trade Zone
ADDRESS	6401 S 33rd St
CITY/STATE/ZIP	McAllen, TX 78503
PHONE	956-682-4306
FAX	956-682-9111
CONTACT	Mark E. Garcia

#	Qty	Description	Unit Price	Extension
1	12	Warehouse Space of 11,700 at $403.59 per 1,000 square foot Period: 1/1/2018 - 12/31/18	$ 4,722.00	$ 56,664.00
2	1	Annual Utility Amount	$ 500.00	$ 500.00
TOTAL AMOUNT			$	57,164.00

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SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
7. PARTS AND SUPPLIES

NAME	Grainger, Inc.
ADDRESS	7950 Research Blvd Ste 101
CITY/STATE/ZIP	Austin, TX 78758
LOCAL ADDRESS	921 E Pecan Blvd McAllen, TX 78501
PHONE	956-682-6321
FAX	956-682-9122
CONTACT	Michael Charles

#	Qty	Description	Unit Price	Extension
1	1	Parts and Supplies Period: 9/1/17 - 8/31/18	$ 60,000.00	$ 60,000.00
TOTAL AMOUNT			$	60,000.00

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SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
8. PROFESSIONAL AGENCY AND MEDIA PLANNING SERVICES

NAME	Richards Carlberg, Inc./ dba Richards Carlberg
ADDRESS	1900 W Loop S Ste 1100
CITY/STATE/ZIP	Houston, TX 78027
PHONE	713-965-0764
FAX	713-965-0135
CONTACT	Chuck Carlberg

#	Qty	Description	Unit Price	Extension
1	1	Agency Fee - Professional Marketing Services (Brand Management, Creative Production and Media Services) Period: 9/1/17 - 8/31/18	$ 249,500.00	$ 249,500.00
2	1	Production - Marketing Assets (Photography, Illustrations, Music, and Talent)	$ 155,000.00	$ 155,000.00
3	1	Out of Pocket Expenses - (Travel, Shipping, Color Copies, and Phone Charges)	$ 10,000.00	$ 10,000.00
4	1	Media - Enrollment Campaigns (Outdoor, Print, Broadcast, Non-Traditional, and Digital Media)	$ 706,562.00	$ 706,562.00
TOTAL AMOUNT			$ 1,121,062.00	

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SOUTH TEXAS COLLEGE

Purchasing and Distribution Services
3200 W. Pecan Blvd., McAllen TX 78501

t (956) 872-4681
f (956) 872-4688

P.O Box 9701, McAllen, TX 78502-9701
www.SouthTexasCollege.edu

August 31, 2017

Domine Catering, LLC.
Attn: Mr. Francisco Domine
7304 N 17th St
McAllen, TX 78504

Dear Mr. Domine:

On August 23, 2016, South Texas College awarded a contract to Domine Catering for Food Service – Nursing Allied Health Campus. The award allowed for two one-year renewal options on the contract if the terms and conditions remain the same. We are currently in the last few months of the first year of the contract and would like to renew for an additional four-month period. The last renewal period will be from October 19, 2017 through January 15, 2018 with a 5% commission on sales.

We are requesting that you respond to us in writing if this would be acceptable to your company. For your convenience, we are providing a place for your signature approval at the bottom of the letter. If in acceptance of this extension, you may sign where indicated. The letter may be returned via fax at (956) 872-4688 or email to Becky Cavazos at beckyc@southtexascollege.edu.

Sincerely,

Becky Cavazos

Rebecca R. Cavazos
Director of Purchasing

Renewal of contract accepted through January 15, 2018 with no change in terms and conditions as per the South Texas College bid previously submitted.

Authorized Signature: _____

Name Printed: Francisco S. Domine

Date: 9-7-17

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STC
South Texas College

P.O. Box 9701
McAllen, TX 78502-9701

Purchasing Department
3200 W. Pecan Blvd. • McAllen, TX 78501

(956) 872 4681
Fax (956) 872-4688

July 28, 2017

Authentic Promotions.com
Attn: Amy Warner
6151 Fair Oaks Blvd, Suite 103
Carmichael, CA 95608

Dear Ms. Warner:

On November 24, 2015, South Texas College awarded a contract to Authentic Promotions.com for Promotional T-Shirts for Student Outreach. The award allowed for two one-year renewal options on the contract if the terms and conditions remain the same. We are currently in the last few months of the second year of the contract and would like to renew for an additional one-year period. The last renewal period will be from November 27, 2017 through November 26, 2018.

We are requesting that you respond to us in writing if this would be acceptable to your company. For your convenience, we are providing a place for your signature approval at the bottom of the letter. If in acceptance of this extension, you may sign where indicated. The letter may be returned via fax at (956) 872-4688 or email to Becky Cavazos at beckyc@southtexascollege.edu.

Sincerely,

Becky Cavazos

Rebecca R. Cavazos
Director of Purchasing

Renewal of contract accepted through November 26, 2018 with no change in terms and conditions as per the South Texas College bid previously submitted.

Authorized Signature: Amy Warner

Name Printed: Amy Warner

Date: 8-7-17

STC
South Texas College

P.O. Box 9701
McAllen, TX 78502-9701

Purchasing Department
3200 W. Pecan Blvd. • McAllen, TX 78501

(956) 872-4681
Fax (956) 872-4688

July 28, 2017

Champion Awards
Attn: Juan Valdez
2625 N. Texas Blvd.
Weslaco, TX 78596

Dear Mr. Valdez:

On November 24, 2015, South Texas College awarded a contract to Champion Awards for Promotional T-Shirts for Student Outreach. The award allowed for two one-year renewal options on the contract if the terms and conditions remain the same. We are currently in the last few months of the second year of the contract and would like to renew for an additional one-year period. The last renewal period will be from November 27, 2017 through November 26, 2018.

We are requesting that you respond to us in writing if this would be acceptable to your company. For your convenience, we are providing a place for your signature approval at the bottom of the letter. If in acceptance of this extension, you may sign where indicated. The letter may be returned via fax at (956) 872-4688 or email to Becky Cavazos at beckyc@southtexascollege.edu.

Sincerely,

Becky Cavazos

Rebecca R. Cavazos
Director of Purchasing

Renewal of contract accepted through November 26, 2018 with no change in terms and conditions as per the South Texas College bid previously submitted.

Authorized Signature: Juan Valdez

Name Printed: Juan Valdez

Date: 8-1-17

STC
South Texas College

P.O. Box 9701
McAllen, TX 78502-9701

Purchasing Department
3200 W. Pecan Blvd. • McAllen, TX 78501

(956) 872 4681
Fax (956) 872-4688

July 28, 2017

Elite Promotions
Attn: Rossy Galarza
50 East Elizabeth Street
Brownsville, TX 78520

Dear Ms. Galarza:

On November 24, 2015, South Texas College awarded a contract to Elite Promotions for Promotional T-Shirts for Student Outreach. The award allowed for two one-year renewal options on the contract if the terms and conditions remain the same. We are currently in the last few months of the second year of the contract and would like to renew for an additional one-year period. The last renewal period will be from November 27, 2017 through November 26, 2018 which includes a 10% escalation.

We are requesting that you respond to us in writing if this would be acceptable to your company. For your convenience, we are providing a place for your signature approval at the bottom of the letter. If in acceptance of this extension, you may sign where indicated. The letter may be returned via fax at (956) 872-4688 or email to Becky Cavazos at beckyc@southtexascollege.edu.

Sincerely,

Becky Cavazos

Rebecca R. Cavazos
Director of Purchasing

Renewal of contract accepted through November 26, 2018 with no change in terms and conditions as per the South Texas College bid previously submitted.

Authorized Signature: _____

Name Printed: Rossy Galarza

Date: 08/02/17

STC
South Texas College

P.O. Box 9701
McAllen, TX 78502-9701

Purchasing Department
3200 W. Pecan Blvd. • McAllen, TX 78501

(956) 872 4681
Fax (956) 872-4688

July 28, 2017

Gateway Printing & Office Supply, Inc.
Attn: Butch Shook
315 S. Closner
Edinburg, TX 78539

Dear Mr. Shook:

On November 24, 2015, South Texas College awarded a contract to Gateway Printing & Office Supply, Inc. for Promotional T-Shirts for Student Outreach. The award allowed for two one-year renewal options on the contract if the terms and conditions remain the same. We are currently in the last few months of the second year of the contract and would like to renew for an additional one-year period. The last renewal period will be from November 27, 2017 through November 26, 2018.

We are requesting that you respond to us in writing if this would be acceptable to your company. For your convenience, we are providing a place for your signature approval at the bottom of the letter. If in acceptance of this extension, you may sign where indicated. The letter may be returned via fax at (956) 872-4688 or email to Becky Cavazos at beckyc@southtexascollege.edu.

Sincerely,

Becky Cavazos

Rebecca R. Cavazos
Director of Purchasing

Renewal of contract accepted through November 26, 2018 with no change in terms and conditions as per the South Texas College bid previously submitted.

Authorized Signature: B. Shook

Name Printed: Butch Shook

Date: 8/1/2017

STC
South Texas College

P.O. Box 9701
McAllen, TX 78502-9701

Purchasing Department
3200 W. Pecan Blvd. • McAllen, TX 78501

(956) 872 4681
Fax (956) 872 4688

July 28, 2017

Images In Ink, Inc.
Attn: Viola Hanshaw
1200 East Hackberry, Suite H
McAllen, TX 78501

Dear Ms. Hanshaw:

On November 24, 2015, South Texas College awarded a contract to Images In Ink, Inc. for Promotional T-Shirts for Student Outreach. The award allowed for two one-year renewal options on the contract if the terms and conditions remain the same. We are currently in the last few months of the second year of the contract and would like to renew for an additional one-year period. The last renewal period will be from November 27, 2017 through November 26, 2018 which includes a 5% escalation.

We are requesting that you respond to us in writing if this would be acceptable to your company. For your convenience, we are providing a place for your signature approval at the bottom of the letter. If in acceptance of this extension, you may sign where indicated. The letter may be returned via fax at (956) 872-4688 or email to Becky Cavazos at beckyc@southtexascollege.edu.

Sincerely,

Becky Cavazos

Rebecca R. Cavazos
Director of Purchasing

Renewal of contract accepted through November 26, 2018 with no change in terms and conditions as per the South Texas College bid previously submitted.

Authorized Signature: Viola Hanshaw

Name Printed: Viola Hanshaw

Date: 8-2-17

STC
South Texas College

P.O. Box 9701
McAllen, TX 78502-9701

Purchasing Department
3200 W. Pecan Blvd. • McAllen, TX 78501

(956) 872-4681
Fax (956) 872-4688

July 28, 2017

Imprezos Pro Uniforms, LLC.
Attn: Mr. Francisco Morales
1317 W. US Highway 83, Suite A
Pharr, TX 78577

Dear Mr. Morales:

On November 24, 2015, South Texas College awarded a contract to Imprezos Pro Uniforms, LLC. for Promotional T-Shirts for Student Outreach. The award allowed for two one-year renewal options on the contract if the terms and conditions remain the same. We are currently in the last few months of the second year of the contract and would like to renew for an additional one-year period. The last renewal period will be from November 27, 2017 through November 26, 2018.

We are requesting that you respond to us in writing if this would be acceptable to your company. For your convenience, we are providing a place for your signature approval at the bottom of the letter. If in acceptance of this extension, you may sign where indicated. The letter may be returned via fax at (956) 872-4688 or email to Becky Cavazos at beckyc@southtexascollege.edu.

Sincerely,

Rebecca R. Cavazos
Director of Purchasing

Renewal of contract accepted through November 26, 2018 with no change in terms and conditions as per the South Texas College bid previously submitted.

Authorized Signature: _____

Name Printed: Francisco Morales

Date: August 1, 2017

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SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
11. AUDIO VISUAL EQUIPMENT AND SUPPLIES

NAME			Audio Visual Aids Corp		B & H Foto & Electronics, Corp.		Best Buy		PCM Gov, Inc.		Audio Fidelity Communications Corp /dba Whitlock	
ADDRESS			2903 N Flores St		420 9th Ave		7601 Penn Ave		14120 Newbrook Dr Ste 100		11100 Metric Blvd	
CITY/STATE/ZIP			San Antonio, TX 78212		New York, NY 10001		Richfield, MN 55423		Chantilly, VA 20151		Austin, TX	
LOCAL ADDRESS							3400 East Expwy 83 McAllen, TX 78501					
PHONE			800-422-1282		212-239-7500		612-292-0341		800-625-5468		512-354-2827	
FAX			800-854-8140								512-933-0291	
CONTACT			Ernest Mendez		Baila Hersko		Timothy Stahl		Peter Blackburn		Elissa Fox	
#	**Qty**	**Description**	**Unit Price**	**Extension**	**Unit Price**	**Extension**	**Unit Price**	**Extension**	**Unit Price**	**Extension**	**Unit Price**	**Extension**
1	1	Audio Visual Equipment and Supplies Period: 9/1/17 - 8/31/18	$ 50,000.00	$ 50,000.00	$ 50,000.00	$ 50,000.00	$ 10,000.00	$ 10,000.00	$ 10,000.00	$ 10,000.00	$ 10,000.00	$ 10,000.00
TOTAL AMOUNT			$ 50,000.00		$ 50,000.00		$ 10,000.00		$ 10,000.00		$ 10,000.00	

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SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
12. COMPUTER COMPONENTS, PERIPHERALS, SOFTWARE, AND SUPPLIES

NAME			Best Buy		CDW Government		Dell Marketing, LP.		GovConnection		SHI Government Solutions, Inc.	
ADDRESS			7601 Penn Ave South		230 N Milwaukee Ave		P O Box 676021		732 Milford Rd		1301 S Mo-Pac Expway Ste 375	
CITY/STATE/ZIP			Richfield, MN 55423		Vernon Hills, IL 60061		Dallas, TX 75267		Merrimack, NH 03054		Austin, TX 78746	
LOCAL ADDRESS			3400 East Expwy 83 McAllen, TX 78501									
PHONE			877-393-1038		877-708-8009		800-274-7799		800-800-0019		888-764-8888	
FAX					312-705-8262		800-365-5329		603-683-0213		512-732-0232	
CONTACT			Timothy Stahl		Tim Reboletti		Marlene Silva		Ed Reed		Adrienne Pubylski	
#	**Qty**	**Description**	**Unit Price**	**Extension**	**Unit Price**	**Extension**	**Unit Price**	**Extension**	**Unit Price**	**Extension**	**Unit Price**	**Extension**
1	1	Computer Components, Peripherals, Software, and Supplies Period: 9/1/17 - 8/31/18	$ 10,000.00	$ 10,000.00	$ 100,000.00	$ 100,000.00	$ 100,000.00	$ 100,000.00	$ 20,000.00	$ 20,000.00	$ 40,000.00	$ 40,000.00
TOTAL AMOUNT			$ 10,000.00		$ 100,000.00		$ 100,000.00		$ 20,000.00		$ 40,000.00	

Bond Related

1

SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
1. ACCESS CONTROL SYSTEMS

NAME	ADI Global Distribution
ADDRESS	7425 Pinemont Bus Ctr Ste 100
CITY/STATE/ZIP	Houston, TX 77040
PHONE	713-861-9418
CONTACT	R. Maldonado

#	Qty	Description	Unit Price	Extension
1	1	Pecan Campus Student Activities Building	$ 5,685.72	$ 5,685.72
2	1	Pecan STEM Building	$ 5,378.73	$ 5,378.73
3	1	Pecan South Academic Building	$ 5,378.73	$ 5,378.73
4	1	Pecan North Academic Building	$ 8,880.07	$ 8,880.07
5	1	Nursing Allied Health Building	$ 8,528.58	$ 8,528.58
6	1	Nursing Thermal Plant	$ 3,194.35	$ 3,194.35
7	1	Mid Valley Health Professions Building	$ 6,037.21	$ 6,037.21
8	1	Mid Valley Library	$ 2,228.88	$ 2,228.88
9	1	Mid Valley Student Services Building	$ 2,228.88	$ 2,228.88
10	1	Mid Valley Thermal Plant	$ 2,887.36	$ 2,887.36
11	1	Technology South West Building	$ 5,730.22	$ 5,730.22
12	1	Starr County Campus Health Professions	$ 8,617.58	$ 8,617.58
13	1	Starr County Campus Library	$ 2,887.36	$ 2,887.36
14	1	Starr County Campus Thermal Plant	$ 2,580.37	$ 2,580.37
15	1	Starr County Campus Student Services Bldg	$ 2,228.88	$ 2,228.88
TOTAL AMOUNT			$	72,472.92

2

SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
2. RIGGING SERVICES
PROJECT NO. 17-18-1015

VENDOR		Plitt Crane & Rigging
ADDRESS		2601 RL Ostos Rd
CITY/STATE/ZIP		Brownsville, TX 78521
PHONE		956-831-4278
FAX		956-831-9626
CONTACT		Walter Plitt
#	**Description**	**Proposed**
Labor Rates, Labor Class		**Hourly Rate**
1	Supervisor	$ 90.00
2	Rigger	$ 45.00
3	Laborer	N/A
4	Truck Operator	$ 45.00
5	Forklift Operator	$ 45.00
6	Millwright	$ 90.00
Equipment Rates, Truck Type		**Hourly Rate**
7	Crew Cab PU Tool Truck	$ 15.00
8	KW Tractor with Trailer	$ 125.00
Equipment Rates, Forklift Type		**Hourly Rate**
9	16,500 lbs. Cap.	$ 60.00
10	5,000 lbs. Cap.	$ 35.00
Equipment Rates, Crane Type		**Hourly Rate**
11	50 Ton Truck Crane	$ 155.00
12	35 Ton Truck Crane	$ 140.00
13	18 Ton Truck Crane	$ 110.00
Equipment Rates, Lift Trucks/Jacks		**Hourly Rate**
14	5,500 lbs. Cap.	$ 12.50
15	"Pallet" Jacks Ea.	No Response
16	Electric "Mule" Mover	$ 31.25
Equipment Rates, Other Equipment		**Hourly Rate**
17	Riggers Tool Kit 'Pancake' "Shoe Jacks" Various Sizes and Cap. With Hydraulic Pumps Machinery Levels	$ 11.25
Escalation		
2nd Year		N/A
3rd Year		N/A
TOTAL EVALUATION POINTS		88.66
RANKING		1

SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
2. RIGGING SERVICES
PROJECT NO. 17-18-1015
EVALUATION SUMMARY

VENDOR		Plitt Crane & Rigging	
ADDRESS		2601 RL Ostos Rd	
CITY/STATE/ZIP		Brownsville, TX 78521	
PHONE		956-831-4278	
FAX		956-831-9626	
CONTACT		Walter Plitt	
1	The purchase price. (up to 40 points)	40	40
		40	
		40	
2	The reputation of the vendor and the vendor's goods or services. (up to 18 points)	16	14.33
		11	
		16	
3	The quality of the vendor's goods or services. (up to 18 points)	18	16
		13	
		17	
4	The extent to which the vendor's goods or services meet the College's needs. (up to 15 points)	14	15.33
		18	
		14	
5	The vendor's past relationship with the College. (up to 3 points)	3	3
		3	
		3	
6	The impact on the ability of the College to comply with laws and rules relating to Historically Underutilized Businesses. (up to 1 point)	0	0
		0	
		0	
7	The total long-term cost to the College to acquire the vendor's goods or services. (up to 5 points)	5	5
		5	
		5	
TOTAL EVALUATION POINTS		88.66	
RANKING		1	

3

SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
3. DIGITAL MOBILE RADIOGRAPHIC SYSTEM

NAME	GE Healthcare
ADDRESS	P O Box 96483
CITY/STATE/ZIP	Chicago, IL 60693
PHONE	956-204-9138
FAX	956-928-9486
CONTACT	Daniel Ponce

#	Qty	Description	Unit Price	Extension
1	1	OEC 9800 Plus - Digital Mobile Standard C-Arm PM Care	$ 112,000.00	$ 112,000.00
2	1	9" 1.1 Laser Aimer/Localizer and Supplement	$ 3,519.00	$ 3,519.00
3	1	Movement Imaging Table, Rectangular Table Top	$ 12,510.00	$ 12,510.00
TOTAL AMOUNT			$	128,029.00

4

SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
4. PORTABLE ULTRASOUND SYSTEM

NAME	GE Healthcare
ADDRESS	P O Box 96483
CITY/STATE/ZIP	Chicago, IL 60693
PHONE	956-204-9138
FAX	956-928-9486
CONTACT	Daniel Ponce

#	Qty	Description	Unit Price	Extension
1	1	LOGIQ E9 XDClear 2.0 Ultrasound System. Includes the following: --Matrix Linear Array Transducer --Linear Probe --Micro-Convex Intracavitary Probe --XDClear Probe --Ultra-Light 4-8.5 MHz Real Time 4D Convex Transducer --Adv Elastography Package --Automated Real-Time 3D/4D Volume Imaging Package --Sony BW Printer	$ 128,310.00	$ 128,310.00
TOTAL AMOUNT			$ 128,310.00	

5

SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
5. RADIOLOGIC SYSTEM

NAME	GE Healthcare
ADDRESS	P O Box 96483
CITY/STATE/ZIP	Chicago, IL 60693
PHONE	956-204-9138
FAX	956-928-9486
CONTACT	Daniel Ponce

#	Qty	Description	Unit Price	Extension
1	1	GE Optima XR646 WSO - Radiologic Technology includes the following: --Required Language Labels --High Frequency Generator --Elevating Table w/Floating Tabletop --Table Top Flashpad Lateral Detector Holder --Table Rear Foot Pedal --Standard Length Wall Stand --Motorized Wall Stand --6 Days Onsite Training	$ 189,900.00	$ 189,900.00
TOTAL AMOUNT			$ 189,900.00	

6

SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
6. POINT OF SALE SYSTEM
PROJECT NO. 17-18-1005

	VENDOR	Bepoz America, LLC.	Food Service Solutions, Inc.	Lucova, Inc.	Revel Systems	NCR	TouchNet Information Systems, Inc.
	ADDRESS	111 Clebourne St Ste 220	16269 Dunnings Highway	487 Adelaide St W Unit 201	3102 Oak Lawn Ave #635	1077 Central Parkway S #800	15520 College Blvd
	CITY/STATE/ZIP	Fort Mill, SC 29715	Newry, PA 16665	Toronto, Ontario M5V1T4	Dallas, TX 75219	San Antonio, TX 78232	Lenexa, KS 66219
	PHONE	855-313-0857	814-932-8481	416-837-4838	480-717-2982	210-366-2959	913-599-6699
	FAX		814-696-0853				913-599-5588
	CONTACT	Tim Flachman	Jennifer Smilnak	Anthony Scolaro	Christina Hadziev	Calvin Caddell	Daniel J. Toughey
#	**Description**	**Proposed**	**Proposed**	**Proposed**	**Proposed**	**Proposed**	**Proposed**
1	Software	$904.00 Per month ($10,848.00 Yearly)	$ 22,830.00	$17,464.00 (Software Maintenance and Support Included)	$ 39,744.00	$ 8,217.80	$28,300.00 POS Software Cost - Qty 8 at $2,500.00 OneCard Dining Software - $8,300.00
2	Hardware	$20,802.86 Qty: 2 - Store Servers Qty: 8 POS Systems Qty: 8 Chip Card Reader	$ 37,000.00	$16,000.00 (8 POS x $2,000)	$ 16,664.00	$26,086.08 BOH & FOH Hardware	$28,000.00 Qty: 8 at $3,500.00
3	Implementation	$ 16,400.00	$ 15,000.00	$4,000.00 (Includes all setup, training and event support)	$ 3,798.00	$3,570.00 Staging, Installation, Project Management, Programming, & Training	$5,250.00 Does not Included Travel Costs
4	Yearly Maintenance & Support (Include any yearly escalation costs)	$1,604.00 per Month $19,248.00 Yearly	$6,990 (Not Charged till 2018) $10,485.00 Yearly	$ 17,464.00			$ 9,363.00
5	Hosting Costs (Include any yearly escalation costs)	$700.00 per month ($8,400.00 Yearly)	$ 3,495.00				N/A
6	Other Costs						$6,120.00 8 Barcode Scanners at $250.00 ea 8 Credit Card Readers PAX S300 at $515.00ea

SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
6. POINT OF SALE SYSTEM
PROJECT NO. 17-18-1005

	VENDOR	Bepoz America, LLC.	Food Service Solutions, Inc.	Lucova, Inc.	Revel Systems	NCR	TouchNet Information Systems, Inc.
#	Description	Proposed	Proposed	Proposed	Proposed	Proposed	Proposed
7	STC Mobile Application (if Applicable)			$4,000.00/Annual			
8	Help Desk					$ 850.00	
9	Travel-ABH-Zone 2 After Business Hours					$ 1,190.00	
10	Training (Does not Include Travel Costs)	$ 10,000.00	$ 5,000.00				$ 3,750.00
11	Freight	$ 600.00				$ 596.66	
Pricing Information							
12	Year 1 Costs	$ 67,050.86	$ 83,325.00	$ 37,464.00	$ 60,206.00	$ 40,510.54	$ 80,783.00
13	Annual Recurring Maintenance and Software Upgrade Costs	$ 19,248.00	$ 10,485.00	$ 21,464.00	$ 39,744.00	Can't be determined	$ 9,363.00
TOTAL PROPOSAL AMOUNT WHICH INCLUDES 5 YEARS OF MAINTENANCE		$ 67,050.86	$ 83,325.00	$ 37,464.00	$ 60,206.00	$ 40,510.54	$ 80,783.00
TOTAL EVALUATION POINTS		75.85	76.25	71.814	****	****	95.2
RANKING		3	2	4	****	****	1

****Vendor did not includes required documents and requested pricing therefore not evaluated

SOUTH TEXAS COLLEGE

SOUTH TEXAS COLLEGE
6. POINT OF SALE SYSTEM
PROJECT NO. 17-18-1005 -- EVALUATION SUMMARY

	VENDOR	Bepoz America, LLC.		Food Service Solutions, Inc.		Lucova, Inc.		TouchNet Information Systems, Inc.	
	ADDRESS	111 Clebourne St Ste 220		16269 Dunnings Highway		487 Adelaide St W Unit 201		15520 College Blvd	
	CITY/STATE/ZIP	Fort Mill, SC 29715		Newry, PA 16665		Toronto, Ontario M5V1T4		Lenexa, KS 66219	
	PHONE	855-313-0857		814-932-8481		416-837-4838		913-599-6699	
	FAX			814-696-0853				913-599-5588	
	CONTACT	Tim Flachman		Jennifer Smilnak		Anthony Scolaro		Daniel J. Toughey	
1	The purchase price. (up to 40 points)	32.8	32.8	37.6	37.6	38.4	38.4	40	40
		32.8		37.6		38.4		40	
		32.8		37.6		38.4		40	
		32.8		37.6		38.4		40	
		32.8		37.6		38.4		40	
2	The reputation of the vendor and the vendor's goods or services. (up to 15 points)	13	11.6	13	10	12	8.8	14	14.6
		12		12		10		15	
		12		10		7		15	
		13		13		13		15	
		8		2		2		14	
3	The quality of the vendor's goods or services. (up to 16 points)	13	12.2	12	10.6	11	10	15	14.4
		12		8		7		16	
		12		11		10		15	
		14		12		12		12	
		10		10		10		14	
4	The extent to which the vendor's goods or services meet the College's needs. (up to 20 points)	18	14.8	15	11.6	16	10.4	19	18.2
		15		11		5		20	
		16		10		9		18	
		13		11		11		14	
		12		11		11		20	
5	The vendor's past relationship with the College. (up to 3 points)	2	2	2	2	2	2	3	3
		2		2		2		3	
		2		2		2		3	
		2		2		2		3	
		2		2		2		3	
6	The impact on the ability of the College to comply with laws and rules relating to Historically Underutilized Businesses. (up to 1 point)	0	0	0	0	0	0	0	0
		0		0		0		0	
		0		0		0		0	
		0		0		0		0	
		0		0		0		0	
7	The total long-term cost to the College to acquire the vendor's goods or services. (up to 5 points)	2.45	2.45	4.45	4.45	2.2	2.2	5	5
		2.45		4.45		2.2		5	
		2.45		4.45		2.2		5	
		2.45		4.45		2.2		5	
		2.45		4.45		2.2		5	
	TOTAL EVALUATION POINTS	75.85		76.25		71.8		95.2	
	RANKING	3		2		4		1	